Jay Beach

(706) 832-3622 Augusta, Georgia jaygolf20@gmail.com

EDUCATION

Wofford College, Spartanburg, SC May 2023
Major: Finance Minor: Accounting GPA: 3.58

Honors and Awards:

- Dean's List: Spring 2022, Fall 2022, Spring 2023
- Southern Conference Academic Honor Roll (2021-2023)

Relevant Coursework:

Real Estate Development, Real Estate Analysis, Investments, International Finance, Financial Statement Analysis, Intermediate Accounting, Business Management, Entrepreneurship & Small Business

EXPERIENCE

The Palomar Group, Augusta, GA **Capital Markets Intern** Summer 2023

- Assisted with day-to-day operations working under real estate brokers looking to secure deals on commercial properties such as grocery stores, restaurants, strip malls, etc., as well as multifamily housing complexes.
- Gained experience and navigability of commercial real estate information services such as Crexi and CoStar.
- Compiled lists of contacts for property owners looking to sell or list their property on the market.
- Attended weekly company meetings and discussed market trends and strategies.
- Competed in an internal marketing competition, pitching various initiatives to further expand the company's footprint.

James-Atkins Investment Fund **Assistant Portfolio Manager** August 2023 –Present

- Selected as one of 30 Wofford students to manage the fund's portfolio (>$350k).
- Appointed for leadership and management by serving as the Assistant to the Manager
- Evaluated 8 International equity investment opportunities using discounted cash flow, dividend discount, and sensitivity analysis to project the intrinsic value of the investments.

SKILLS

Computer: CoStar, Crexi, Bloomberg Terminal, StockTrak, Microsoft Word, Microsoft Excel, Microsoft PowerPoint
Accounting: Deductive reasoning, organization, numeracy, systems analysis, and technology aptitude
Communication & Interpersonal: Active listening, proactivity, teamwork, leadership, and public speaking

ATHLETICS

NCAA Division I Men's Golf August 2020- Present

- Maintain academic success with 20+ hours of practice, workouts, and competitive rounds weekly
- Leader and mentor to younger teammates in navigating an efficient balance of priorities and responsibilities as collegiate student-athletes
- Competencies in resilience, perseverance, performance under pressure, accountability, work ethic, flexibility, and goal setting